

## Instructions

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This test measures the ability to understand, interpret and logically evaluate numerical information.

This example test has just three questions, which are all **slightly easier** than the questions in the real test. The real test will have 15 questions of varying difficulty to match the level of the candidate. High-performing candidates automatically get very difficult questions and low performing candidates automatically get easier questions. This test adapts to each candidate's ability.

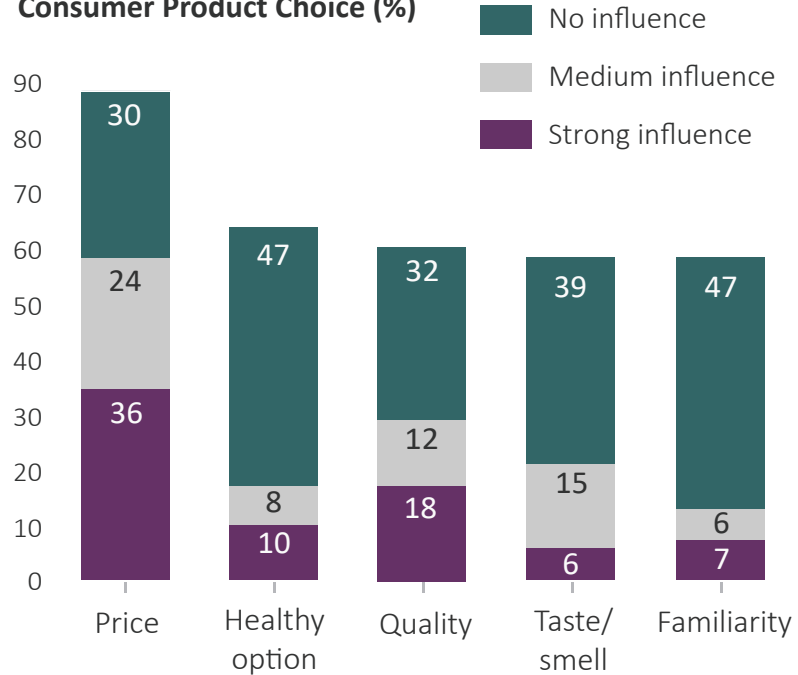
There is no time limit for these example questions, so take your time. In the real test there is a time limit of 60 seconds per question.

The three example questions follow on the next page.

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**Factors Influencing Consumer Product Choice (%)**



By what percent did average annual revenue decrease from 2008 to 2009?

- a) 3.56%
- b) 4.73%
- c) 4.98%
- d) 5.01%
- e) 5.23%
- f) 5.29%
- g) 5.76%
- h) 6.21%
- i) 6.89%
- j) 7.25%

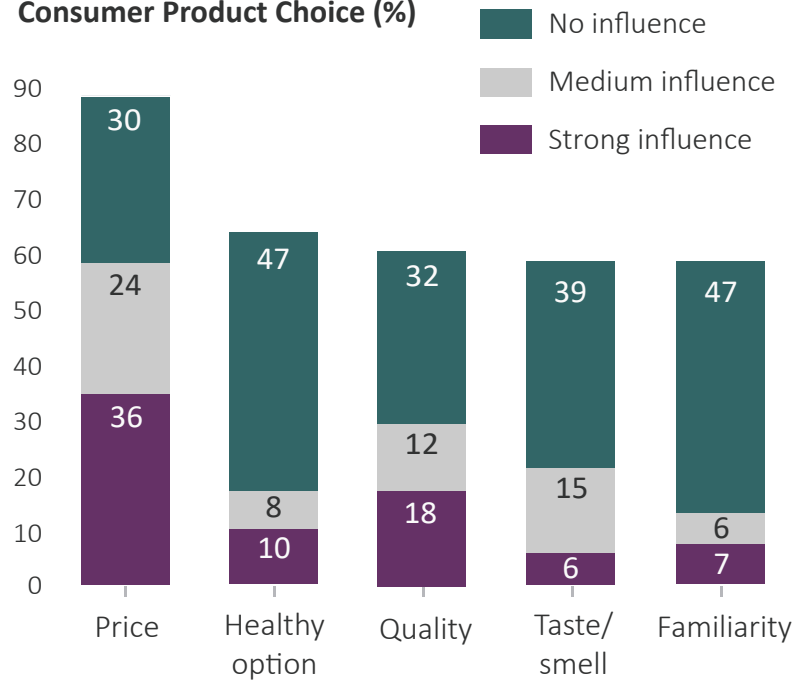
**Average Annual Revenue (\$billion)**

2008	2009	2010	2011	2012
56.7	53.7	58.2	61.9	65.8

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**Factors Influencing Consumer Product Choice (%)**



What was the yearly average increase in revenue from 2010 to 2012?

- a) \$2.73 billion
- b) \$2.96 billion
- c) \$3.04 billion
- d) \$3.12 billion
- e) \$3.25 billion
- f) \$3.43 billion
- g) \$3.55 billion
- h) \$3.72 billion
- i) \$3.80 billion
- j) \$3.97 billion

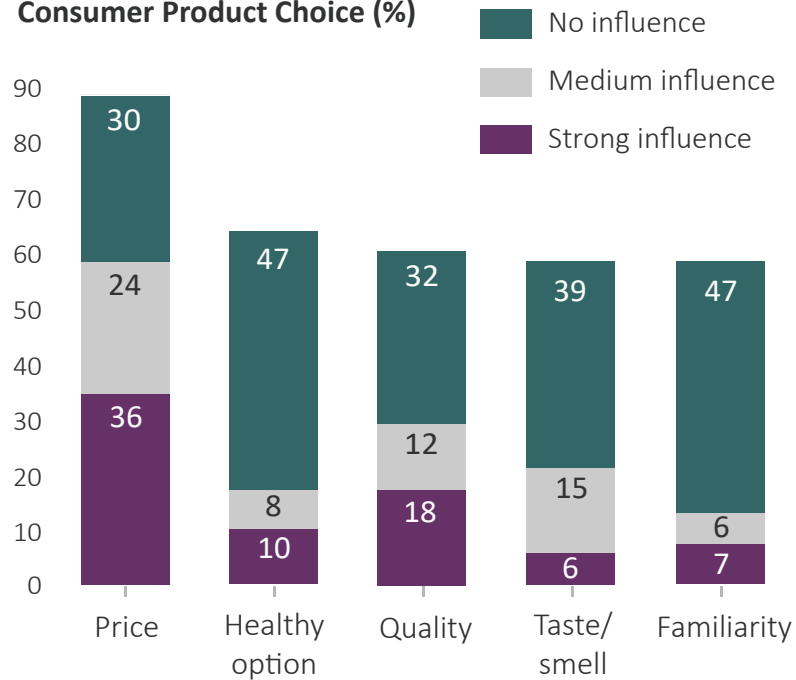
**Average Annual Revenue (\$billion)**

2008	2009	2010	2011	2012
56.7	53.7	58.2	61.9	65.8

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**Factors Influencing Consumer Product Choice (%)**



What was the ratio of Taste/smell to Price as the most important factor influencing consumer product choice?

- a) 1:1                      b) 1:2                      c) 1:3
- d) 1:4                      e) 1:5                      f) 1:6
- g) 2:3                      h) 2:5                      i) 3:5
- j) 3:7

**Average Annual Revenue (\$billion)**

2008	2009	2010	2011	2012
56.7	53.7	58.2	61.9	65.8

Next